

Dental Update

Autumn 2005

1902 N. Sandhills Blvd • Aberdeen • (910) 692-4450 or 1-800-682-4191 • www.KuhnDentalAssociates.com

Meet Our New Doctor!



Kuhn Dental Associates now offers greater access to exceptional dental care! Dr. David Kuhn and Dr. Walter Morris recently welcomed Dr. Kuhn's daughter, Dr. Mandy Kuhn Grimshaw to the practice to provide comprehensive dental care.



Dr. Grimshaw is a graduate of the University of North Carolina School of Dentistry (Chapel Hill).

With particular emphasis on the latest techniques in restorative and cosmetic dentistry, she brings a compatible commitment to excellence in patient care.

Additionally, her knowledge of advanced technology helps to optimize patient comfort and convenience.

Dr. Grimshaw is a member of the American Dental Association. In addition to her dental career, she and her husband, Greg, enjoy time with their son, Ford, and playing golf.

YOU ARE
Invited!

to welcome

Dr. Grimshaw
please join us at

Kuhn Dental Associates

1902 North Sandhills Boulevard, Suite H

Thursday, Sept. 29 • 5:00 – 7:30pm

For Cocktails & Hors d'oeuvres
(catered by Diana Parks)

Come as you are!
Guests are welcome!

Keeping Current On All The Latest!

Always committed to providing patients with the very best that dentistry offers, the Kuhn Dental Associates' team has been very busy in recent months in training that includes:

Dental Implant Advancements (August 18 – 20, Winston Salem):

Coordinated by Dental Implant Associates of North Carolina (DIANC), Dr. David Kuhn, Dr. Mandy Grimshaw and nine team members attended a 12-hour course on implant dentistry's most recent developments. Training sessions also included the actual placement of implants in patients using the Lifecore Dental Implant. Dr. Kuhn is an original member of DIANC, formed in 1979 for North & South Carolina and Virginia dentists with interest in staying current on implant dentistry. He has held many offices, including President for several terms.

Laser Therapy for Periodontal Wellness (July 21-22, Aberdeen):

JP Consultants' hygiene specialist led the clinical team of Kuhn Dental

Associates in individualized training on the latest in diagnosis and treatment of various conditions of the gums. The course covered advanced therapy including those involving ultrasonic and laser treatments.

Digital Imaging & Dental Photography (July 20, Aberdeen):

Full day course on utilizing digital photography and imaging to help patients be better participants in treatment decisions. Conducted by a nationally-recognized dental imaging instructor, Dr. Kuhn and Dr. Grimshaw were joined by team members Mary Beth Burrows, Anne Mears, Pat Newsome, and Renate Yow in this in-depth training for visual communications with patients.

New Dental Esthetic Techniques (June 24-25, Charlotte):

14 Hour course through Las Vegas Institute For Advanced Dental Studies. Dr. Kuhn and Dr. Grimshaw and twelve team members completed advanced training on integrating cosmetic dentistry with proper bite alignment and facial balance. In addition to this training, Dr. Kuhn is a graduate of advanced training at the Las Vegas Institute.

TEAM TRAINING COURSES:

•An Ideal Patient Experience (April 14-15, Aberdeen):

Kuhn Dental Associates' team was joined by Sherry Blair of JP Consultants Institute, a firm structured for dental practice support to assist in developing a customized process for enhanced patient interaction for proactive care. Ms. Blair is also an instructor for the prestigious Las Vegas Institute of Advanced Dental Studies.

Continued...

New Patients Welcome

Occasionally we are asked,
"Are you accepting new patients?"

YES! New patients are always welcome. We are flattered that most new patients come to us because of recommendations of current patients.

If you know others who would appreciate the standard of care you've come to know, please mention this to any team member. They will give you a certificate for a complimentary New Patient Examination to get them started!

Keeping Current On... From Front

Dr. Kuhn explains, "By involving patients at a level that is comfortable, they become better participants in achieving excellent oral health and keeping it for a lifetime."

•Practice Review & Planning (April 21-22, Aberdeen):

The entire team of Kuhn Dental Associates reviewed patient processes to ensure optimal patient care, comfort and treatment outcome since expansion and in preparation for Dr. Mandy Kuhn Grimshaw.

The session was overseen by Paul Sletten of Sletten & Associates (Aurora, CO), which has provided planning guidance for the practice for over sixteen years.

•Team Building (May 28, Pinehurst):

Held at Sandhills Community College, this lively course included the entire team in various activities to fine-tune their problem solving skills as a group.

•Team Leadership (June 24-25, Scottsdale AZ):

Team members Mary Beth Burrows, Anne Mears, Pat Newsome, and Renate Yow attended a two-day training through Whitehall Management on methods to share with the Kuhn Dental Associates' team upon their return.

After the training session, team member Renate Yow commented, "By focusing on patient care as a team, rather than the aspects of our individual positions, there is an efficient and harmonious process that enhances the patient's visit, for all visits. As our team has grown recently, these courses help us continually fine-tune that interaction so the optimal benefits are to the patients."

VIRGINIA, HERE SHE COMES!

Best of luck to Donna Vanoy, one of our Registered Dental Hygienists, as her husband's career relocates them to Virginia.

We wish Donna all the best in her new home!

Congratulations!

She's A Mom!

He's A Grandfather!

march 2005 was an exciting month for the Grimshaw and Kuhn households! Dr. Mandy Kuhn Grimshaw, in her final months of dental school, managed to find time to give birth



to a beautiful baby boy, Olin Ford Grimshaw!

Not only are Mom and Dad (Greg Grimshaw) enjoying their new parenting roles, Dr. David Kuhn and wife Barbara are grandparents for the first time – and loving it!

Is Ford another dentist in the making? To date, he has not confirmed this in clear terms, but all at Kuhn Dental Associates are hopeful!

Your Input Always Helpful!

because patient opinions are always important, we began seeking your opinions on several areas in February 2005. The survey card included 6 questions for rankings of excellent, good, and poor with two more for comments.

While 100% satisfaction is always our goal, we are extremely flattered to report such high numbers:

Over 93% ranked us Excellent in all areas!

Less than 2% were unhappy in any area
(*waiting time and communication noted for improvement*)

Although signatures were not required, over 65% of the cards were signed. We will periodically gather patient input to provide you with an excellent experience at every visit! Thanks to those who participated and for your helpful comments.